Rethinking
Recruitment Practice
for the Anthropocene
Age



#### Hello, I'm Vijay

- 1. Purpose 'Doing the right thing'.
- 2. Impact-'Making a difference'.
- 3. Demonstrate humility, authenticity and vulnerability-Be nice to people and don't be afraid to say sorry or admit when you're wrong.
- 4. Collaborate and seek to serve make a bigger impact by doing things together. Give people what they need to succeed.
- 5. Fun and funny if work isn't (mostly) fun and interesting, you're not doing it right.

#### How I approach opportunities, problems and relationships:

- 1. Hypothesis led it might be wrong, it might be right. A hypothesis is a way to explore opportunity. Be agile if things need to change.
- 2. Build trust by being generous and don't expect anything in return.
- 3. Put the clientfirst and yourself in their shoes. Sometimes that means walking away or recommending someone else.
- 4. Have a point of view. You can't be all things to all people.
- 5. Listen and learn. Conversations over presentations. Service and not selling.



#### Hike:

- My wife, Lynsey.
- Badminton (playing, rather than watching).
- Rugby Union (watching, rather than playing).
- Katsu curry (occasionally).

#### I don't like:

- · Bow ties.
- Bad consulting work.
- Cats.
- · Having my photo taken.









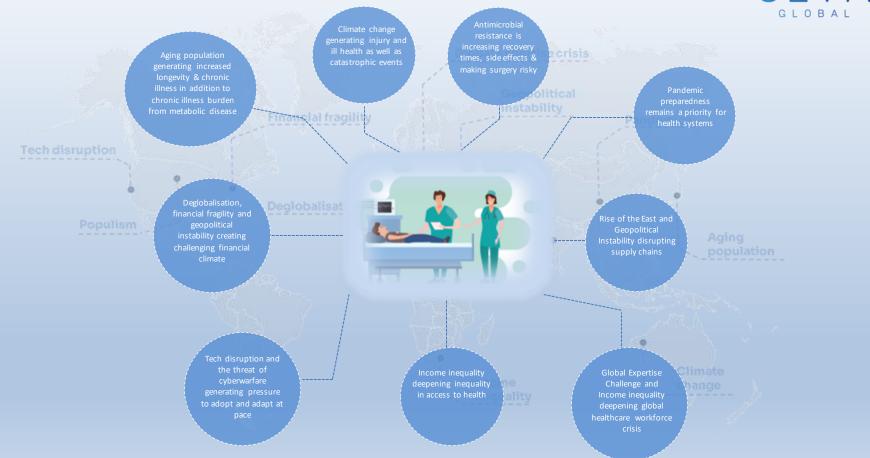






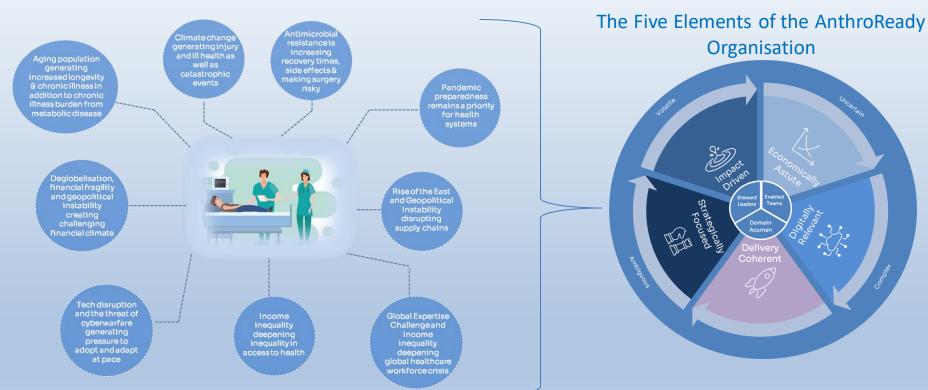
#### These issues are impacting organisations in health, life sciences and pharma

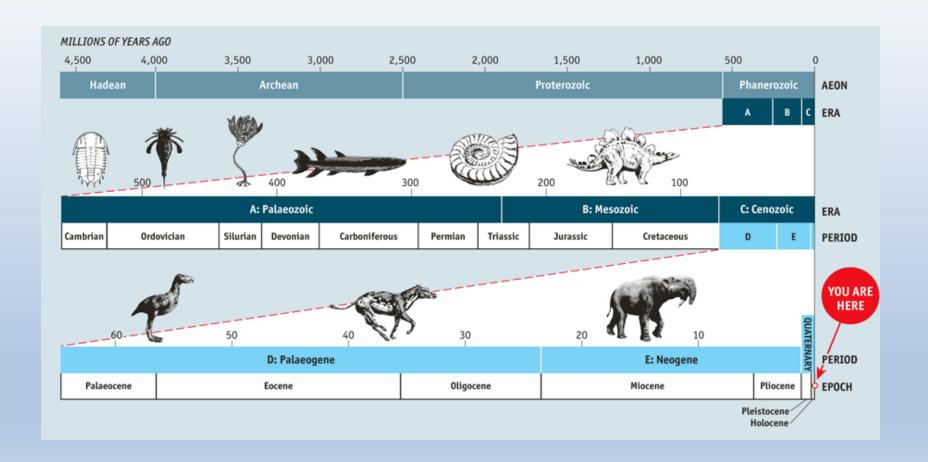


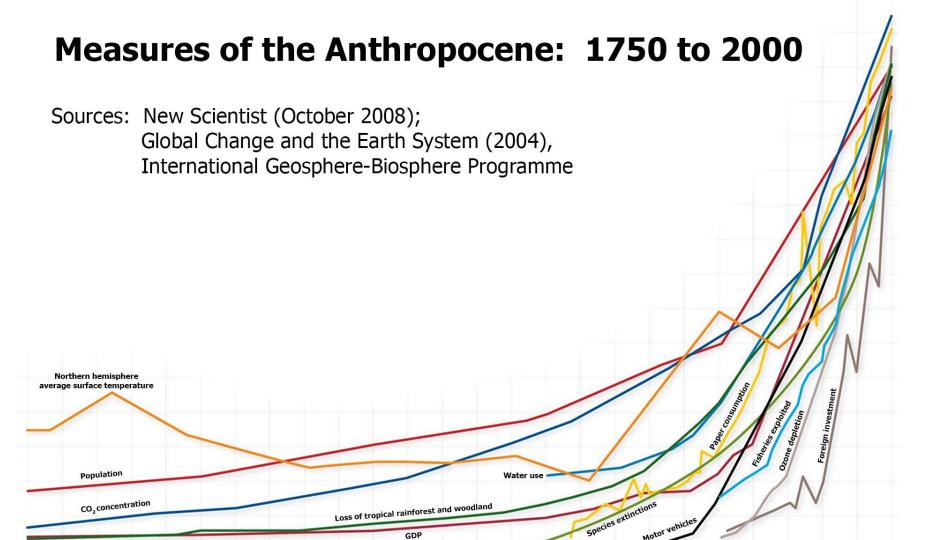


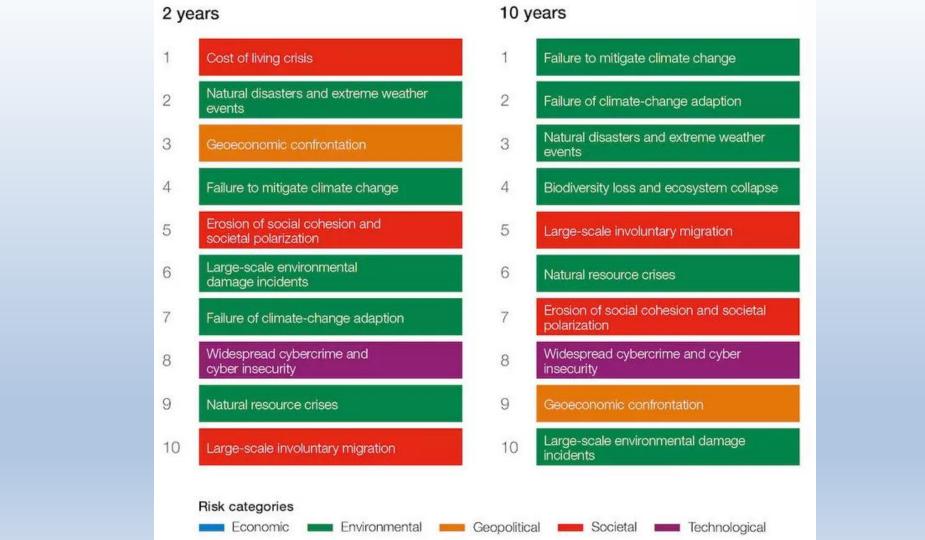
#### Organisations need to adopt a new approach to succeed.

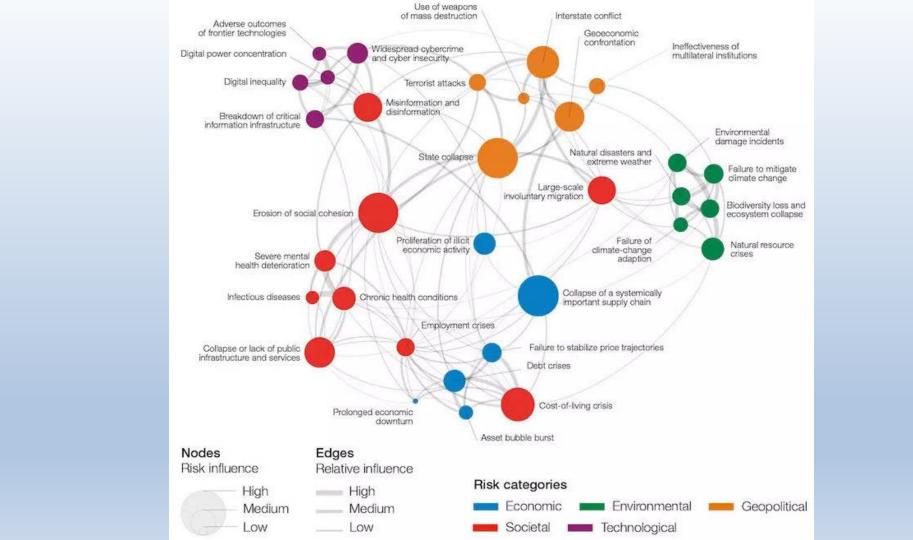


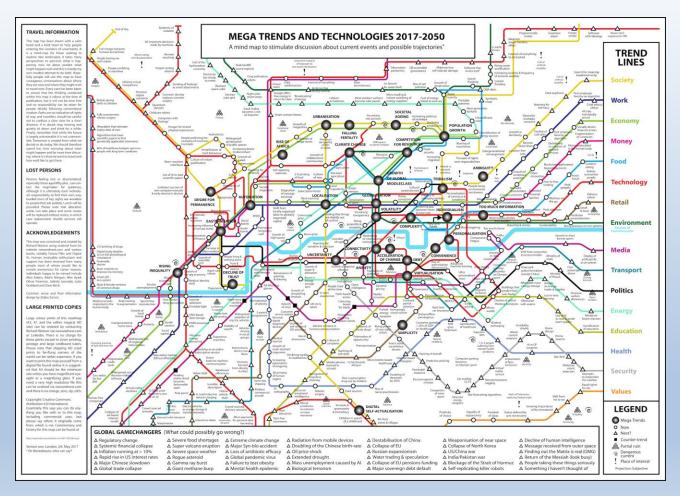












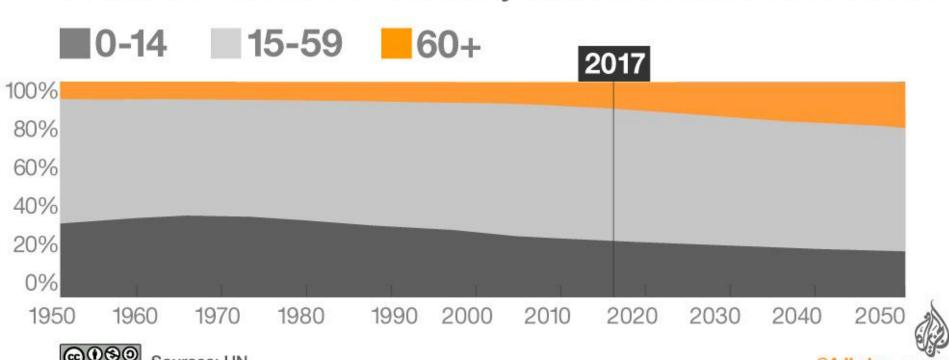
https://toptrends.nowandnext.com/2017/05/10/ map-of-global-mega-trends-2/





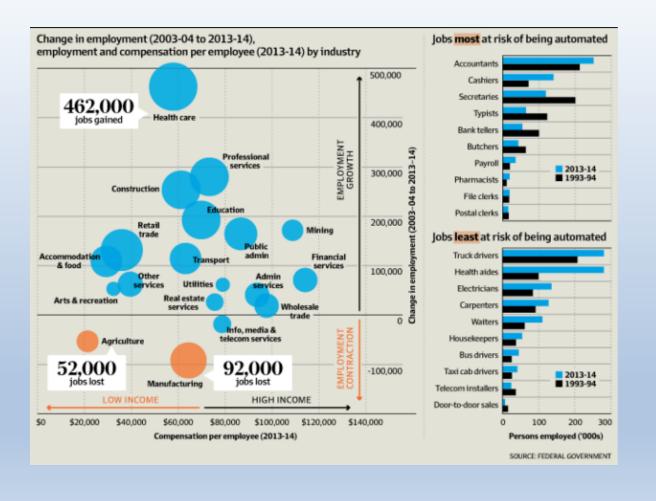
# The world is getting older

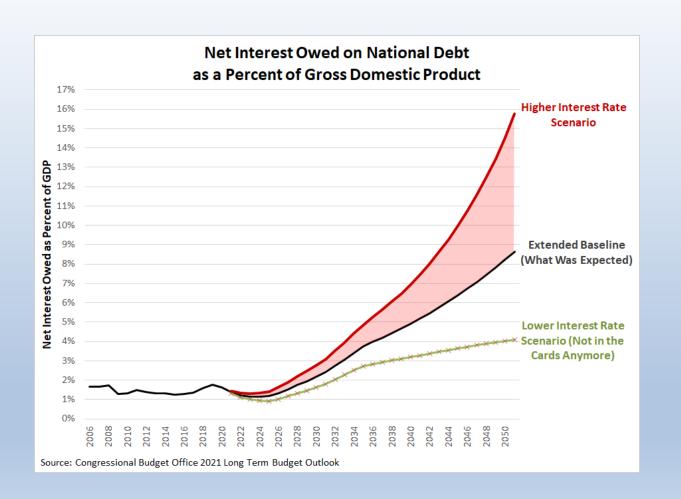
In 1955, only 8% of the world population was older than 60 years, in 2015 this had risen to 12.3%. By 2050 this number will be 21.3%.









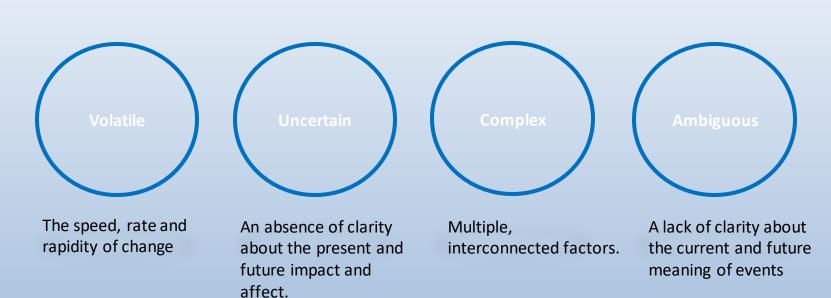






# So what?

We live in a volatile, uncertain, complex and ambiguous (VUCA) world.



account for

Therefore

The external environment will change more rapidly than leaders can

The role of leaders will change...



The role of leaders will be to set the conditions for success by enabling teams and individuals to operate with autonomy, creativity and the right resources.

# What do we do differently?

What does this mean for Executive Researchers?

Think about the characteristics of good leadership in this era of instability.

Who do your clients need?

### **Steward Leaders**



Stewardship

Work for the betterment of society, the planet, your organisation and its people

### **Enabled Teams**



Teams and individuals that operate with autonomy, creativity and the right resources

#### **Steward Leaders**



### **Enabled Teams**

#### Search



Can you influence your clients to cast a broader net?

Are you identifying candidates other than through LinkedIn?

Are you broadening your network to access less traditional candidate referrals?

#### Recruitment



Are you making the process accessible? E.g. can you offer questions in advance?

Are you prompting people to disclose challenges e.g. neurodiversity.

Are you challenging affinity bias and unfairness in selection processes? E.g. all white, all male panels.

#### Retention



Are we creating conditions for success?

Do people have the resources they need?

Have we delivered on promises made during the recruitment process?

#### Exit



Are we on good terms?

## It's sometimes about more than just 'reasonable adjustments

Disability	Neurodiversity	Ethnicity	Gender
Online v face to face?	Questions in advance?	Diverse panels to compensate for affinity bias?	
Accessible toilet?	Extra time?		
Accessible room?			

# Discussion