Proactive Approaches in Talent Acquisition

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Presented for The ERA

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EXECUTIVE RESEARCH ASSOCIATION

ABOUT ME

Sourcing Thought Leader, recognized member of the Global Talent Acquisition Community.

Hands-on and strategic freelance practitioner with more than eight years of professional experience, offering Sourcing services, including **Advising, Training and Delivery**, managing teams and projects across the globe for clients as McKinsey, Oracle, ThoughtWorks, BIC or Inditex.

In 2019, I obtained the title of **SourceCon Grandmaster.**
I also have won the first Sourcing Summit Europe Hackathon in 2017.

Contents

- Intro.
- Building Talent Communities.
- Research & Talent Insights with Sales tools.
- Diversity
- X-Ray Hacks
- Q&As.

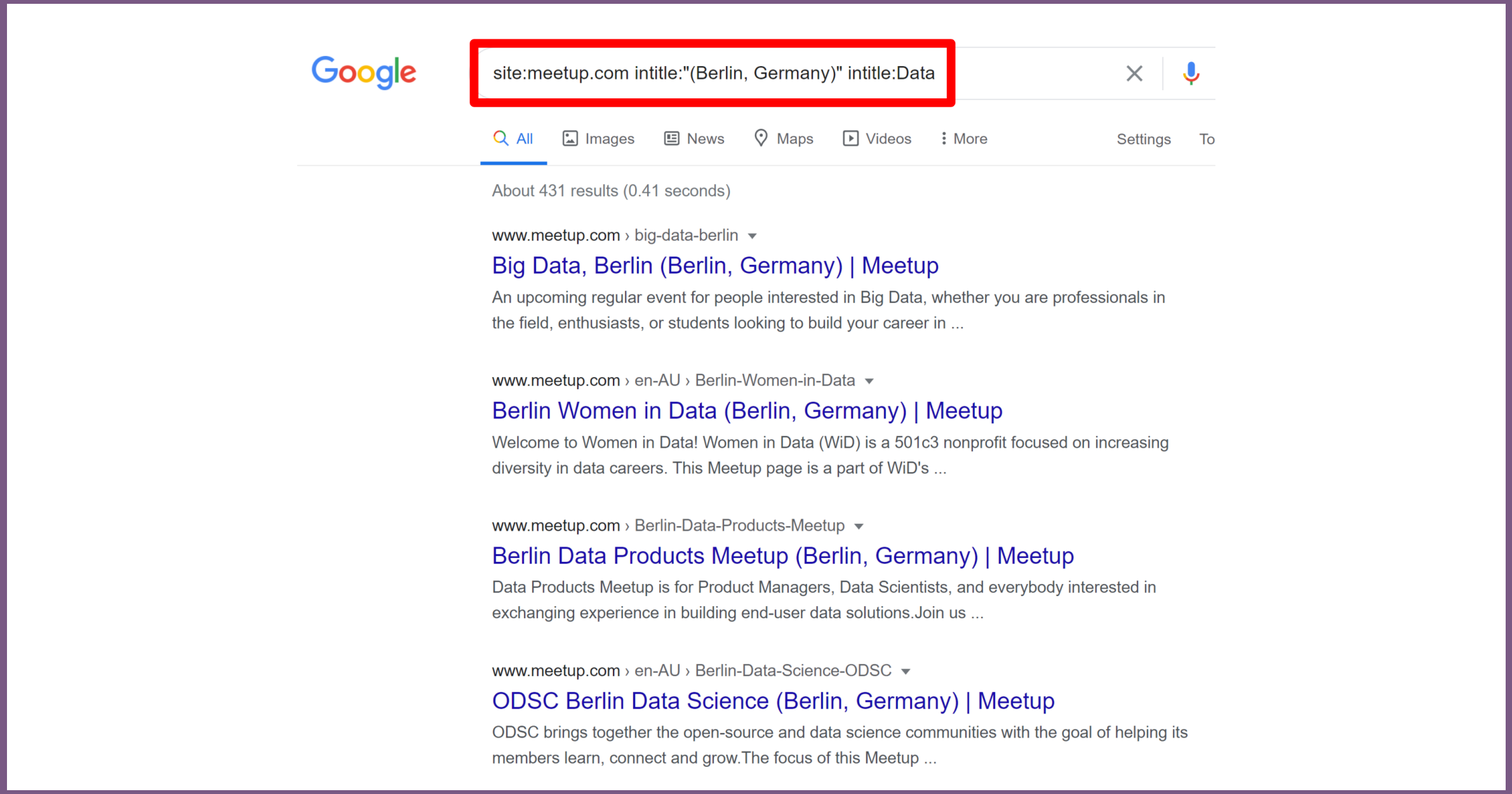
Disclaimer

This presentation is for educational purpose only. The author isn't asking to the participants to break any law, or even encouraging to apply the techniques exposed here, as some of them might break Terms of Services and commercial agreements with providers of software applications or third parties. In case of doubt, please check with your legal department.

If you don’t learn anything new at all, or you want to discuss more into-depth about something, please book some time with me to have a chat.

http://bit.ly/bookiker

Building Talent Communities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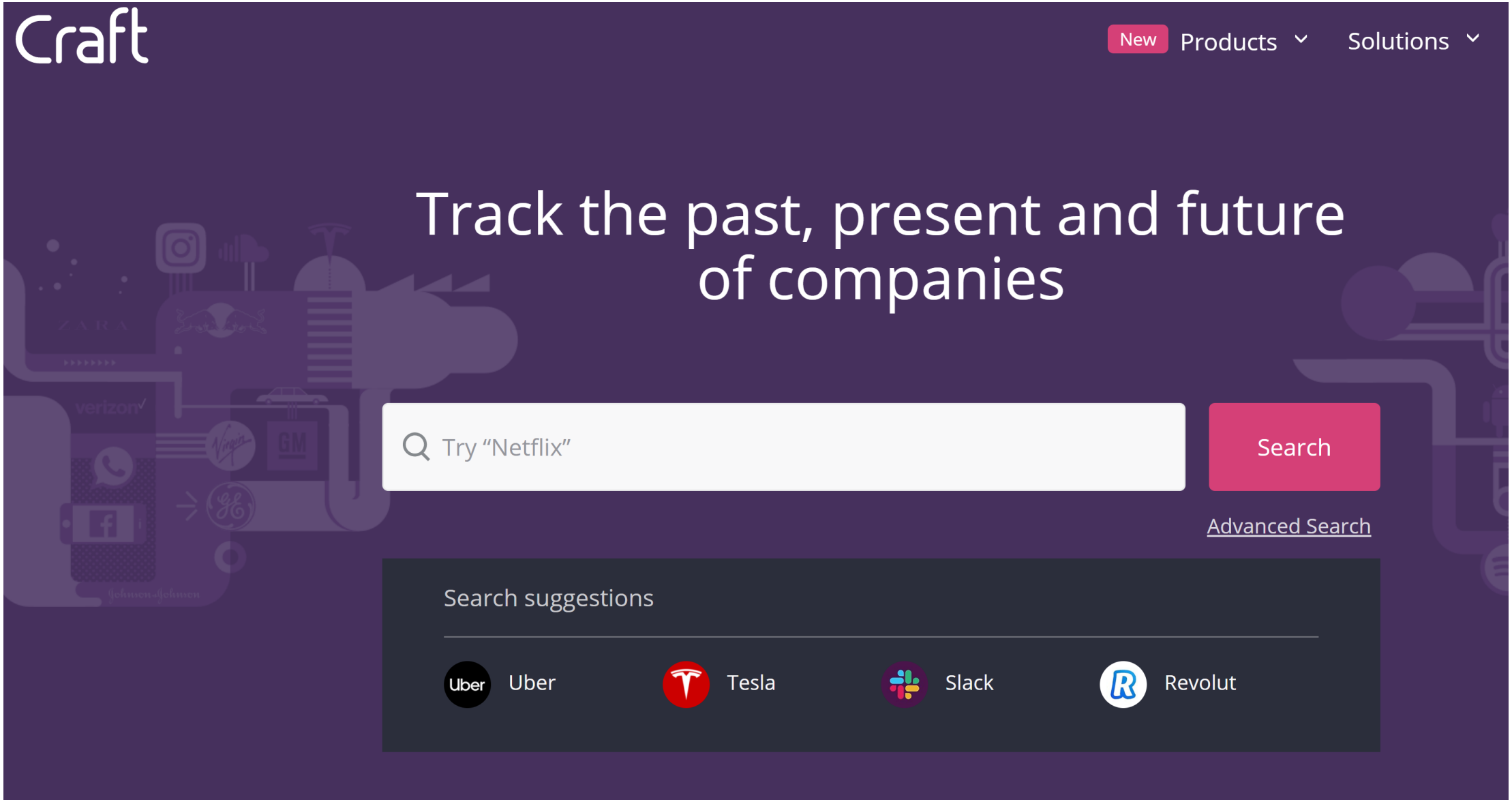
ODSC brings together the open-source and data science communities with the goal of helping its members learn, connect and grow.The focus of this Meetup ...

Research and Talent Insights with Sales tools

CYLEX Local Search UK
What? (Name or keyword)
Where? (Place or City)


Craft
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Products
Solutions
Track the past, present and future of companies
Try “Netflix”
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Advanced Search
Search suggestions
Uber
Tesla
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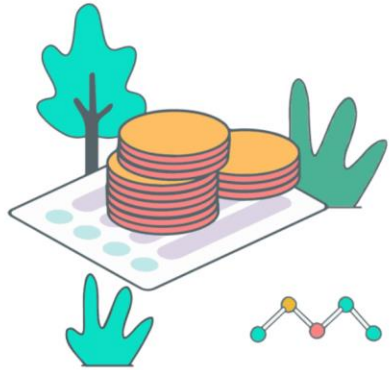

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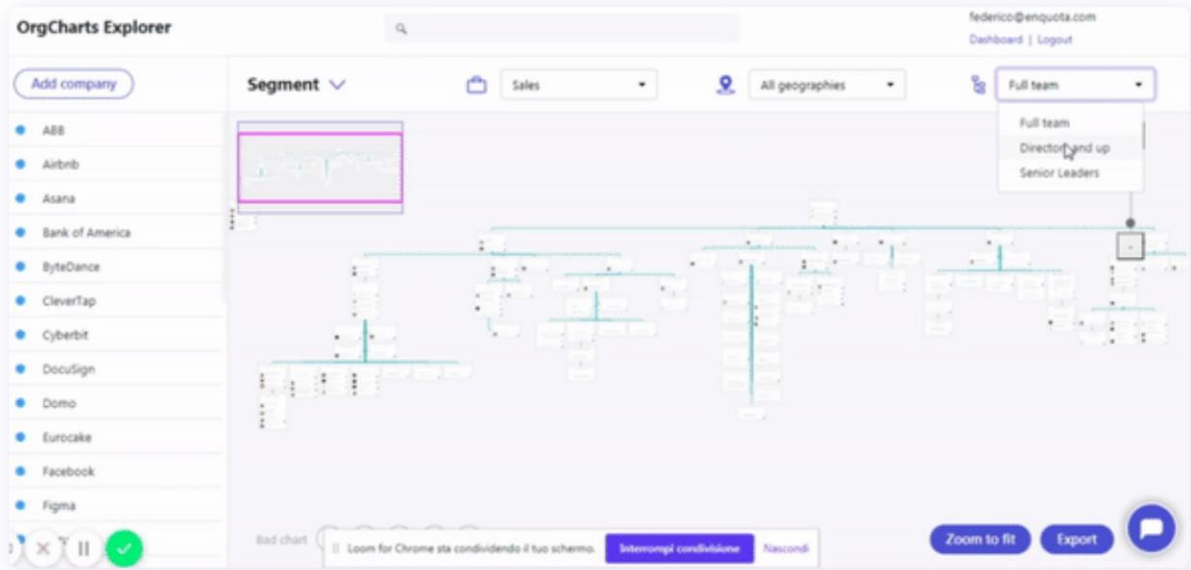
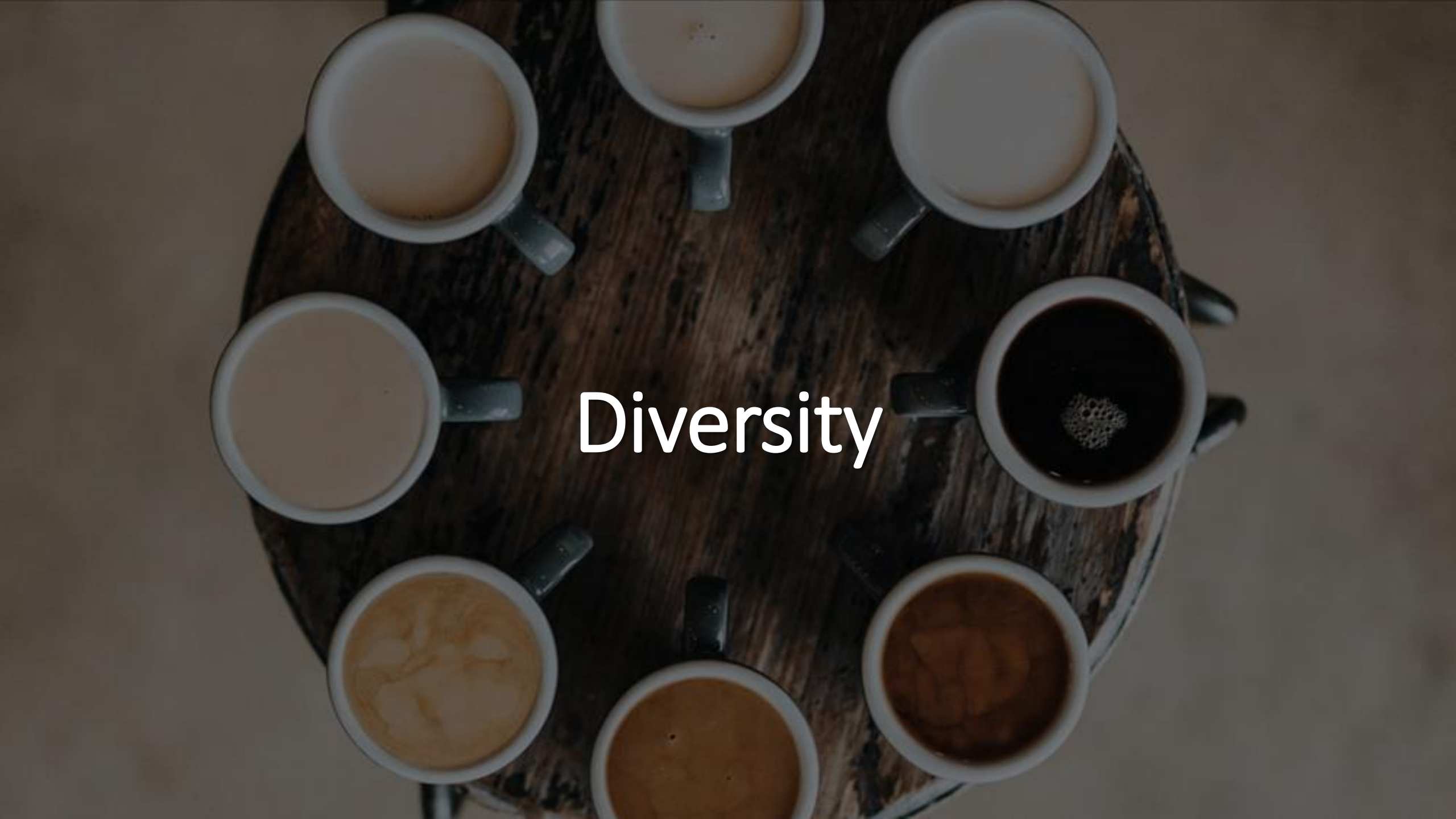
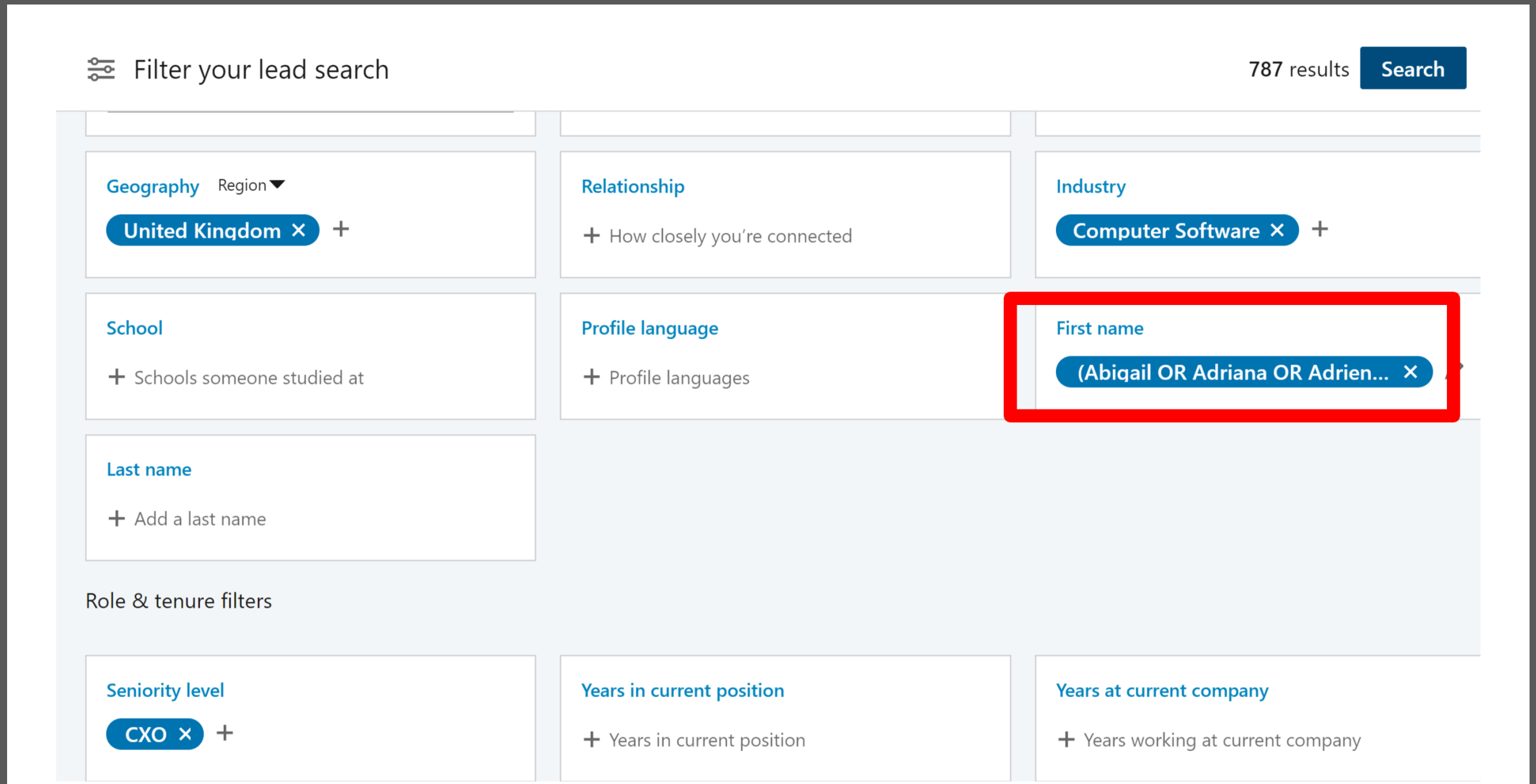
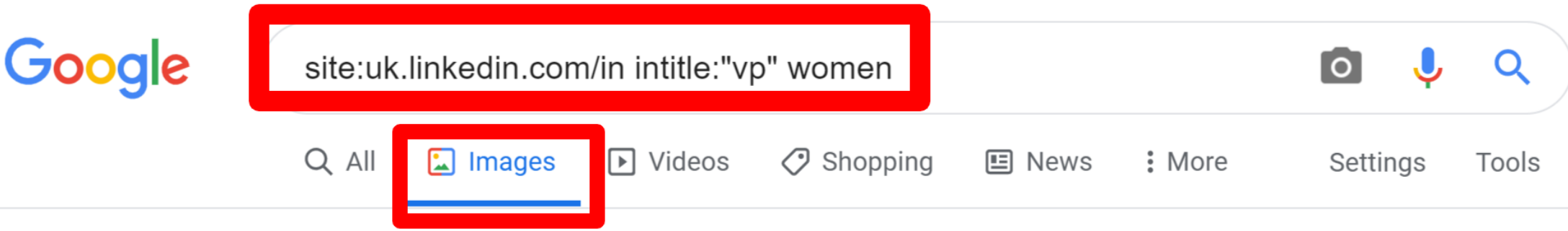



Diversity


Filter your lead search
787 results
Search
Geography
Region
United Kingdom
Relationship
How closely you're connected
Industry
Computer Software
School
Schools someone studied at
Profile language
Profile languages
First name
(Abigail OR Adriana OR Adrien...
Last name
Add a last name
Role & tenure filters
Seniority level
CXO
Years in current position
Years in current position
Years at current company
Years working at current company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X-Ray search LinkedIn hacks

Hack 1:
Profiles with personal E-mail

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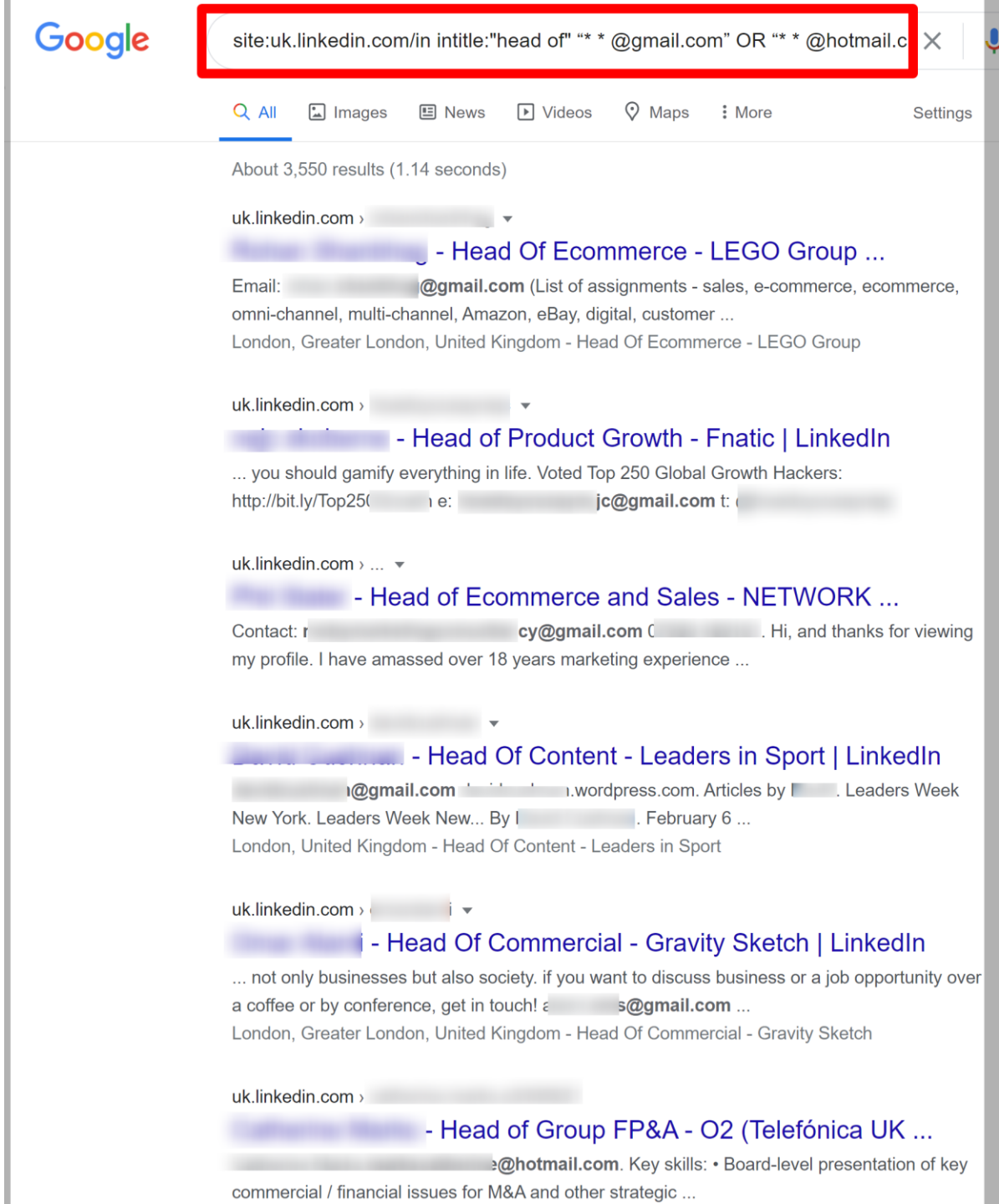
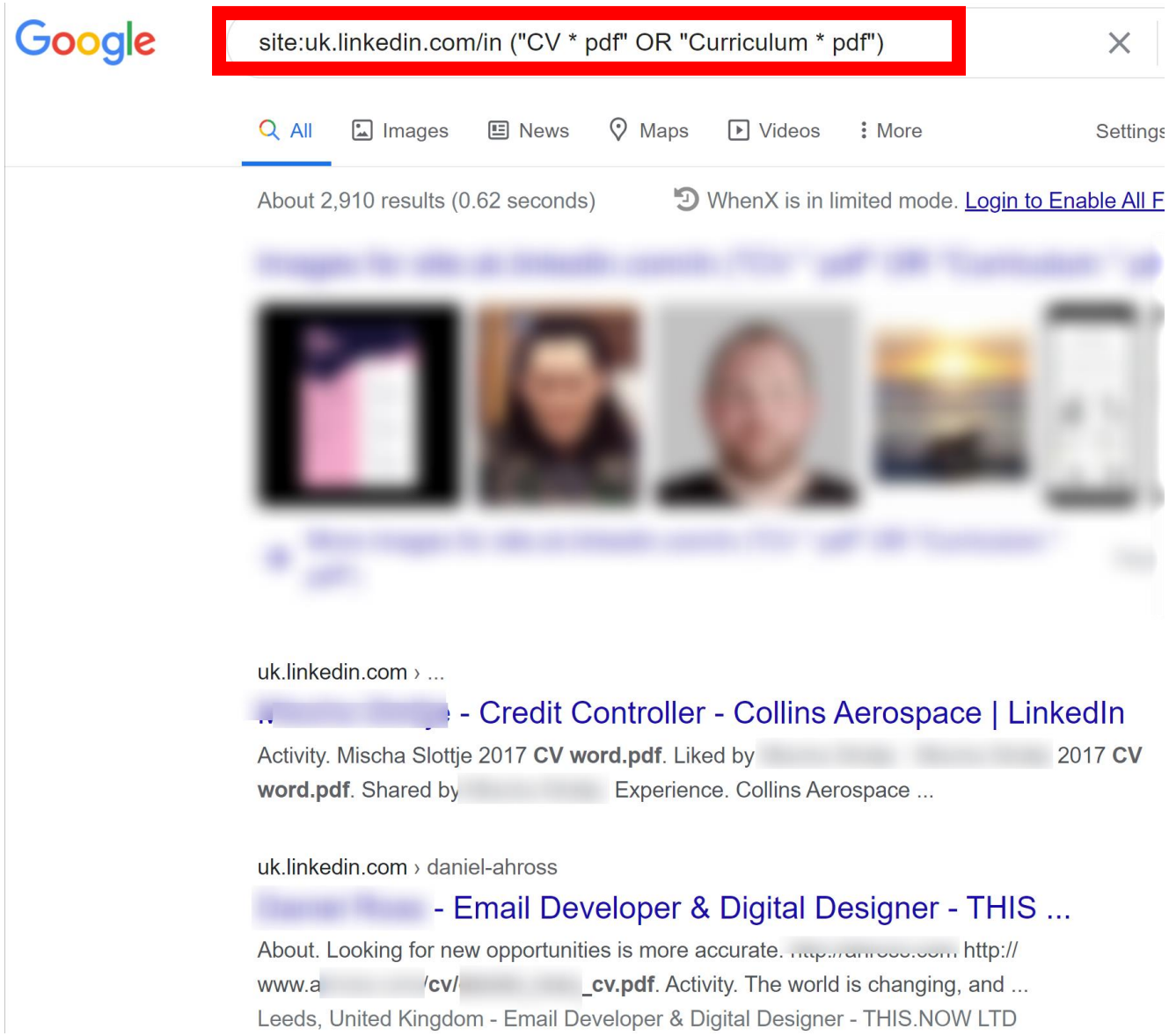


Hack 2:

Finding CVs on LinkedIn

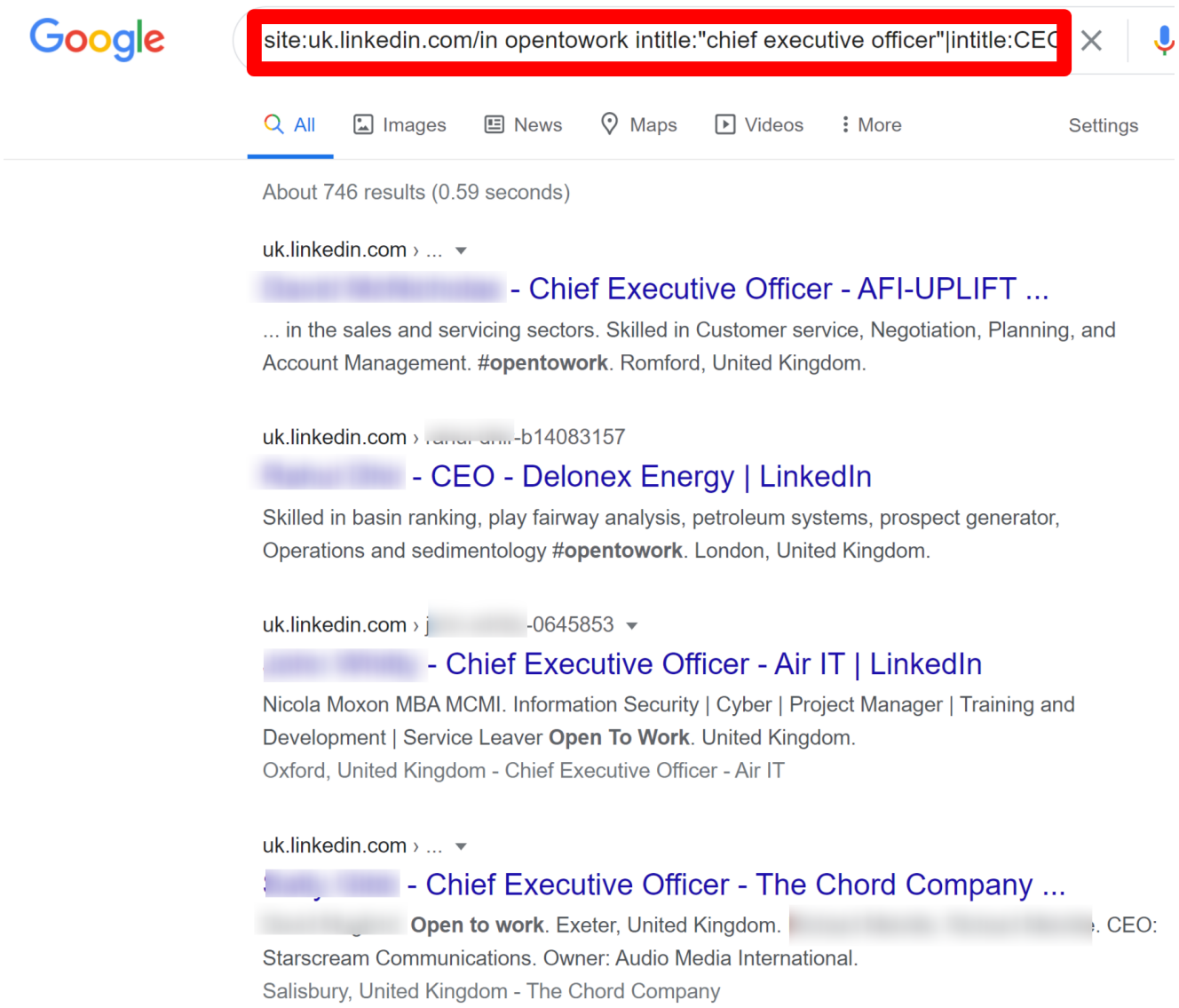
site:uk.linkedin.com/in
("CV * pdf" OR "Curriculum * pdf")



Hack 3:

Find profiles that are Open to Work

site:uk.linkedin.com/in opentowork intitle:"chief executive officer"|intitle:CEO



Many thanks for your time! Any questions?

Let's **connect** and stay in touch: www.linkedin.com/in/IkerJusue

If you are looking for advising or training, send me a message!
You can also book some time with me here: http://bit.ly/bookiker