



The Lokenbergs

Sourcing meets OSINT

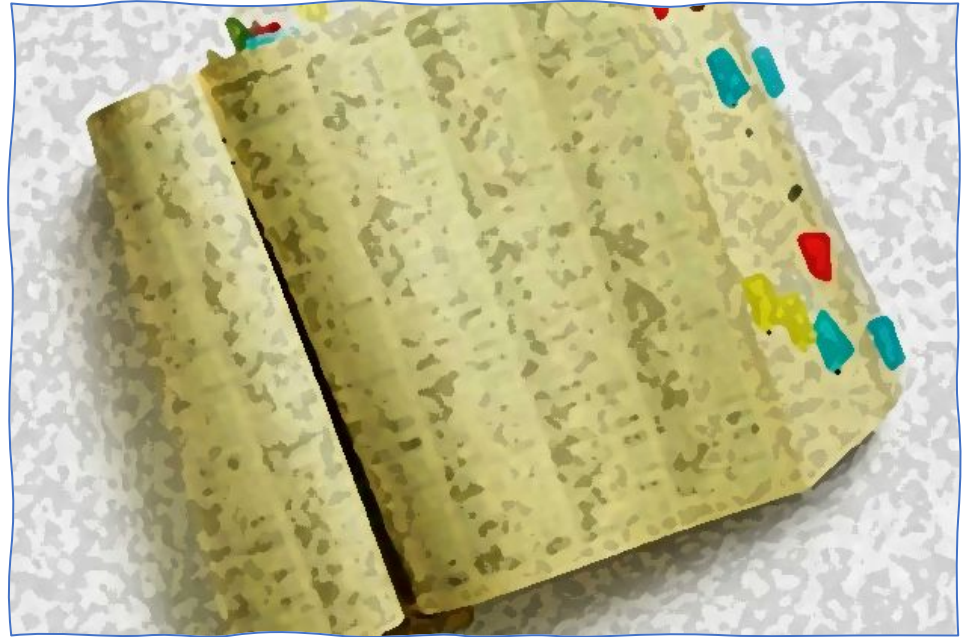
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by

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What is OSINT?

- Used by Law Enforcement
 - Used by the ARMY
 - Used by Private Investigators
 - Used by Sourcers
-
- MAINLY ONLINE, mainly...



What do we use?

- Text
- Photos
- Video
- Audio



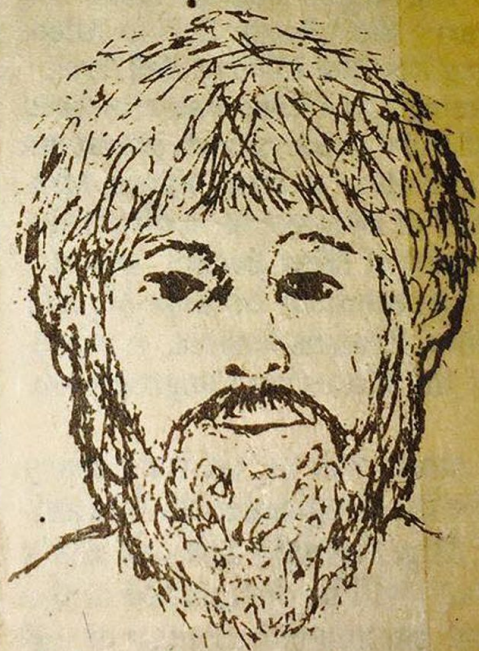
Who was Kidnapped?
Has this criminal been caught?

Suspect's Composite Is Released by Police

A reward of \$300 has been offered by the Call - Chronicle Newspapers for information leading to the arrest and conviction of the man who abducted, molested and assaulted a nine-year -old Bethlehem girl early Sunday morning as she helped her brothers get ready to deliver a paper route.

The suspect, shown in artist's sketch, is a white male, possibly in his 30's, about 5 feet, 10 inches tall, 165 pounds, with dark - brown, neck - length hair, and a bushy beard.

He wore a brown T - shirt, work boots and drove a yellow compact car with black stripe.



Information may be relayed to Bethlehem or Upper Saucon Township police.

What is the OSINT Methodology?

- What are you looking for?
- Get your data in.
- Did you get the right data?
- Try again.
- Report.

We like to do it *fast* and thoroughly!



The use of Google Dorks?

Cheat sheet

Boolean Search:

keyword1 keyword2
keyword1 | keyword2
keyword1 -keyword2
"exact word order"

AND OR NOT

using space for the AND operator
use Pipe instead of typing OR
use minus to exclude keywords
by using quotation marks you create 1 keyword

Where to find:

in the url
in the title
in the text
on what site
Wildcard *
type file

inurl:keyword1
intitle:keyword1
intext:keyword1
site:nl or site:linkedin.com/in
like in "senior * manager" or site:*.website.com
filetype:pdf



So if we go for an email?

Google: “Gordon Lokenberg” mail|contact me

Let’s try this....

Check out what tools like:

Swordfish, Precontact Tool, Lusha and Pipl can do for you....

What are you looking for?

- Name
- Interest
- Contact details
- Resume
- Group
- Meetup

Do you know that feeling?

Where else is this person on the internet?

Shall we Google?

Or shall we use a tool, like Checkusernames.com or HelloTalent?

Check out this Facebook thingie

- Go on Facebook,
- Find your people
- Scroll to page end, using autoscroller
- Scrape them, using DataMiner
- Copy results
- Open them through Googlesheets
- Add the good ones in Hellotalent, enrich data and move on...

Some productivity tools

- Practical Startpage:
<https://chrome.google.com/webstore/detail/practical-startpage/ikjalccfdoghanieehppljppanilmkcf?hl=en>
- Auto scroll:
<https://chrome.google.com/webstore/detail/autoscroll/kgkaecolmndcecnchojbndeanmiokofl>
- Data miner:
<https://chrome.google.com/webstore/detail/data-scraper-easy-web-scr/nndknepjnldbdbepjfgmncbggmopgden>
- Multi highlight:
<https://chrome.google.com/webstore/detail/multi-highlight/pfgfgjlejbbpfcfjhdmikihhddeejj>
- Hello Talent... yep I call this an OSINT tool too...:
<https://chrome.google.com/webstore/detail/hello-talent/ipphlclhdmfkcpiainaalcngaclaon>
- Amazing Hiring for TechSourcing: www.amazinghiring.com

And the use of Google Sheets of course

You may also want to have a look at this overview of [OSINT tools](#), curated by Denis Dinkevich.

Thanks for watching!

Contact me for more information or training

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Happy Sourcing!



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